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Total Number of Pages : 02

IMBA  
16IMN1001B

**10<sup>th</sup> Semester Regular Examination: 2021-22**  
**MERGERS AND CORPORATE RESTRUCTURING**  
**BRANCH(S): IMBA**

**Time : 3 Hour**

**Max Marks : 100**

**Q.Code : J024**

**Answer Question No.1 (Part-1) which is compulsory, any eight from Part-II and any two from Part-III.**

**The figures in the right hand margin indicate marks.**

**Part-I**

**Q1 Answer the following questions : (2×10)**

- What is sustainable growth rate of firm?
- Define corporate strategy?
- What is borrowed capital?
- Is Reverse Merger same as merger?
- What is Cross boarder Merger?
- Differentiate between CBO and MBO?
- How a Bailout Takeover is defined?
- Explain the types of acquisition.
- Enumerate the concept of employees buy out
- What does target stock mean?

**Part-II**

**Q2 Only Focused-Short Answer Type Questions- (Answer Any Eight out of Twelve) (6×8)**

- Explain the interface of financial policy and strategic management.
- Explain how to balancing financial goal vis-à-vis sustainable goal.
- What are conglomerate mergers? Distinguish between various types of conglomerate mergers.
- What is cross border merger? What are the benefits of cross border M & A?
- Distinguish between spin-offs and carve-outs.
- What are the key drivers that increase the merger activities?
- Why would a company want to go private? Explain with suitable examples.
- What is asset divestiture? Why do divestitures happen?
- What is spin-off? Explain with example? What happens to company stock after spinoff?
- What are the various techniques available for corporate restructuring?
- Is layoff and downsizing same? What are three types of downsizing strategies?
- What is refinancing? What factors affect refinancing?

**Part-III**

**Q3 Only Long Answer Type Questions (Answer Any Two out of Four) (16)**  
While acquisitions are often friendly, there are numerous occasions when a party does not want to be acquired. Discuss possible defensive strategies firms can implement to fend off a hostile takeover.

**Q4** What is corporate restructuring? What motivates an enterprise to engage in restructuring exercise? **(16)**

**Q5** Define financial policy. How is financial policy linked to strategic management? (16)  
Why are financial policies important for business organizations?

**Q6** Briefly explain some of the good motives for a merger. Explain the major causes of failure of M&A. (16)